

Job Description: Senior Estimator

Company:	BGS Utilities
Location:	Warrington
Department:	Estimating
Reports To:	Estimating Manager

About BGS Utilities

Our vision is to be the multi-utility infrastructure partner of choice, breaking ground and connecting networks for our customers across the industrial and commercial (I&C), and residential housebuilding sectors.

Over the past 20 years we've grown from being a local independent gas connection business, to 33kV infrastructure provider. Our portfolio includes some of the highest profile developments in the north of England, with our footprint across the industrial and commercial and residential housebuilding sectors now taking us nationwide.

Known for our collaborative approach, technical expertise and commitment to safe, sustainable delivery, we support our clients from early feasibility through to energisation and handover. Project Management has a critical to play in enabling delivery, achieving customer satisfaction, as well as shaping utility networks across the region.

Role Overview

We're looking for an experienced Senior Estimator who thrives in a fast-paced, challenging environment to join our Estimating team.

The Senior Estimator is responsible for securing and effectively quoting new business on complex and high-value multi-utility projects, while providing technical and commercial guidance to the wider Estimating team.

The role acts as a key link between clients, designers, project managers, and utility network operators, and works closely with the Estimating Manager to maintain consistency, accuracy and quality across all quotations.

The successful candidate will be commercially astute, confident communicating with multiple stakeholders, and able to mentor less experienced estimators.

This role leads on complex and high-value quotations and supports the development of the estimating team; it does not hold design or final commercial sign-off authority, which sit with the Estimating Manager and respective specialist teams.

Key Responsibilities

Estimating & Quoting

- Develop quotes on complex and high-value multi-utility commercial and domestic projects
- Build relationships with customers to better understand their needs via site visits
- Ensure formal quotations are completed accurately and within agreed timescales
- Obtain points of connection to start the design process
- Estimate variations on projects to ensure pricing is adjusted accordingly.

Team Support & Quality

- Mentor, coach and provide technical guidance to Estimators and Trainee Estimators
- Review and quality-check quotations prepared by other members of the estimating team
- Act as first point of escalation for complex commercial or technical queries within the estimating team
- Support the Estimating Manager with pricing strategy, process improvement and workload allocation.

Handover & Coordination

- Formally hand over awarded projects to Design & Project Managers to ensure a smooth transition
- Lead and support estimating on key accounts
- Coordinate with designers and the Pre-Construction Coordinator to ensure estimates reflect the latest design and network information.

Issue Resolution

- Identify changes to client requirements and assess their impact on cost and pricing
- Support the resolution of commercial queries, escalating issues to the Estimating Manager where appropriate.



Competencies Required

Essential

- Significant experience of multi-utility estimating, including complex and high-value projects
- Strong commercial experience within the utilities, construction, or infrastructure industry
- Experience working in an SME
- Strong written and verbal communication skills, with the ability to liaise effectively with clients, utility providers, and internal teams
- Good working knowledge of Microsoft Office, particularly Excel
- Ability to manage multiple quotes, deadlines, and priorities simultaneously
- Experience mentoring or supporting the development of junior team members.
- Full, valid UK driving licence
- Right to work in the UK.

Desirable

- Complex commercial experience within the utilities, construction, or infrastructure industry
- Experience working within a multi-utility environment
- Experience dealing with DNOs, IDNOs, water companies, gas networks, or other utility stakeholders
- Understanding of utility design, network approvals, and adoption processes.

Career Progression

With experience and continued development, the Senior Estimator can progress towards roles such as:

- Estimating Manager

Progression will be based on demonstrated technical and commercial competence, experience, and the ability to lead others.

General Responsibilities

- Comply with all BGS Utilities policies, procedures, and legislative requirements.
- Maintain confidentiality in line with the Data Protection Act.
- Actively promote health, safety, and wellbeing at all times.
- Commit to continuous professional development and staying current with industry standards.
- Represent BGS Utilities positively, maintaining high standards of professionalism at all times.



Why Join Us?

Impactful Work

Play a key role in shaping essential infrastructure projects that benefit communities and improve quality of life.

Career Development

We invest in developing our people and want to see you grow with us.

Collaborative Team

Work alongside a talented and motivated team of professionals dedicated to project success.

Benefits

A competitive salary (negotiable), plus:

- Company pension contribution
- In-house and industry training
- 25 days holiday plus bank holidays
- Flexibility to work from home two days a week.

Additional Information

This job description is not exhaustive and may be reviewed periodically to meet the changing needs of the business. The post holder will be expected to contribute to and support this process.

Application process

Please apply by sending your CV and covering letter to careers@bgs-group.co.uk
Closing date is **Friday 9th October, 2026.**

